

MAY 2, 2018 FRIENDS OF NIÑOS BOARD MEETING - TELEPHONE CONFERENCE CALL MINUTES:

- Meeting called to order by Tom Lindblom @ 9 am Central
- Members present :  
Bob Albright, Tom Culligan, Margaret Diglio, Steve Leighton, Tom Lindblom, Jim Moe, Claudia Shea, Gerry Tullos.
- Members absent :  
Sue Dehart, Ruth Johnson
  
- Approval of February 11, 2018 minutes  
Approve - Steve Leighton  
Seconded - Margaret Diglio
- Minutes approved

OLD Business :

- Financial Review :  
Tom Culligan presented 3rd Quarter Balance Sheets & Income Statements. Differences between the two were the result of "timing" of funds sent to Ninos & the exchange rate.
- Approval of Financials  
Approve - Jim Moe  
Seconded - Gerry Tullos
- Financials approved
  
- Benefit Dinner  
64 paying guests (2017 - 72 paying guests)  
Net Profit - \$4150 (2017 - \$5300)
  
- Fall Fundraiser  
Grossed \$18,000 (2016 - \$18,400)  
This is a MAJOR fundraiser. The board members are soliciting "pull at the heartstrings" stories about our students &/or their families to be included in the 2018 campaign. Please contact Bob Albright with any compelling story that will positively effect our donations.  
Steve Leighton suggested contacting other nonprofits to observe their fundraising strategies.  
Discussion of tapping into other resources (not only sponsors).
  
- Newsletter  
Tom Lindblom reported that the Spring/Summer edition had recently been released. He noted that the inclusion of pictures was positively received. He, also, solicited student success stories (with pics) for the Fall/Winter Newsletter.
  
- Scholarships  
Claudia Shea reported that there will be only one candidate for the Sheahen Scholarship. Bella Vanessa is a straight 10 student who will be attending Nicholas Hidalgo in Morelia. Acceptance & test results will be posted in mid July.
  
- English Classes  
Margaret Diglio reported that classes will be held from January 21 to February 22 (Mondays, Wednesdays & Fridays ) from 3pm to 5pm. Jose will be contacted in early January 2019 for class lists & placements. She requested \$1000 for school supplies (printer cartridges, paper, student binders & supplies).
- Approval of \$1000 budget  
Approve - Steve Leighton  
Seconded - Tom Lindblom

- Truck Replacement

Bob Albright reported the purchase of a 2018 Nissan truck for Jose. There was one unplanned expenditure : a \$1400 increase of auto insurance. However, Ninos received \$4400 in donations from a group of sponsors who supported the truck purchase.

- Board Member Recruitment

Bob Albright reported on the solicitation of new board members. There were 4 positive responses. Next steps would be to contact them & possibly engage them in a Ninos project such as the Fall/Winter Newsletter & invite them to the February Board meeting.

New Business

- Nominations & Elections

Bob Albright presented the nominating committee's slate:

Carol Romain as Director for a 3 year term.

Motion to approve

Approve - Steve Leighton

Seconded - Bob Albright

- Sponsor Update

8 new sponsors since February meeting which will balance the numbers due to sponsor attrition. Number of sponsors for the 2018 - 2019 school will probably be 205 - 210.

- New Initiatives

Tom Lindblom suggested a long-term endowment to help fund college scholarships for good academic students. These are students in the program whose sponsors are not willing/able to supply the "extra" money for college expenditures. This would be an attempt to address the gap between our \$500 college beca & the increasing costs of attending colleges in other Mexican states.

- No conclusion to the discussion.

Next Board Meeting : Wednesday, September 12 @ 9am Central Motion to adjourn Approve - Steve Leighton Seconded - Tom Lindblom

Margaret Diglio